



July 02, 2001

Commonwealth of Virginia  
Department of Information Technology  
Acquisition Services Division  
110 S. 7<sup>th</sup> Street, Lobby Floor  
Richmond, VA 23219  
John Tackley  
Attn: Bid Section

Re: IFB# 2001-04A1/Protest Letter

Dear John,

Digital Intelligence Systems Corporation (DISYS) is writing this letter to protest the award of the Hewlett Packard HP 9000 printer awarded in category E.2.D of IFB 2001-04A1.

According to the requirements of the bid, the printer bid for category E.2.D, had to perform above 50 ppm as referenced on page 9 of the IFB, had to have specs provided with the bid which showed specifications were met as referenced on page 8 of the IFB under General Requirements ( "ALL SPECIFICATIONS SHALL BE VERIFIABLE FROM SPEC SHEETS/LITERATURE PROVIDED WITH THE BID OFFER" ), and a URL of OEM's web page(s) (where all products offered can be verified as being available from the OEM...) must be submitted.

The HP 9000 Printer awarded in category E.2.D does not perform "above" 50ppm according to publicly available information that was "provided with the bid offer". In addition, the HP 9000 was not officially available to purchase at the time the bid for the printer was submitted.

DISYS would like to have the HP 9000 printer removed from award under the category E. 2. D based on the above information showing that the printer did not meet the mandatory requirements specified in the IFB.

Thank you for your time,

A handwritten signature in black ink, appearing to read "Atul Bhatia", is written over a horizontal line.

CEO  
ATUL BHATIA



**Scott D. Fairholm**  
Agency Director

**COMMONWEALTH of VIRGINIA**  
**Department of Information Technology**  
**Acquisition Services Division**  
110 S. 7th Street  
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July 16, 2001

Mr. Atul Bhatia  
Digital Intelligence Systems Corporation  
4151 Lafayette Center Drive, S600  
Chantilly, Va. 20151

**Re: IFB No. 2001-04, Virginia Department of Information Technology  
(Statewide Term Contracts for Printers)**

Dear Mr. Bhatia:

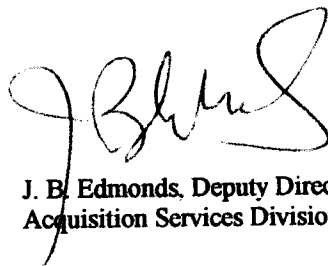
This letter is in response to your letters of July 2, 2001, protesting the awards of the above referenced Invitation for Bid (IFB).

Your Letter of Protest were received in this office on July 3, 2001 and is deemed to be timely. The following address the specifics of your claims.

1. Protest of the award of item E.2.d for the Hewlett Packard HP9000 Printer

The specification sheets supplied with the bid do not support the fact that this printer prints "above" 50 ppm as required by the solicitation. DIT cannot validate that this printer is advertised to fit this category and therefore your protest is upheld. The HP9000 printer will be removed from the award.

The Commonwealth appreciates your interest in procurements conducted by this office.



J. B. Edmonds, Deputy Director  
Acquisition Services Division

Cc: Scott D. Fairholm, DIT  
Paul H. Dodson, DIT  
Leslie R. Carter, DIT  
John S. Westrick, Esq. Office of the Attorney General

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